



HALL RENDER ADVISORY SERVICES

Hall Render Advisory Services' primary mission is to promote the success of health system leadership by developing and aligning key IT strategies, activities and measures of success with the health system's enterprise goals and performance measures. With leadership experience ranging across the health care IT spectrum, our team of trusted advisors is available to provide practical and actionable guidance that fits your organization and needs.

MERGER, ACQUISITION AND DIVESTITURE



To ensure business objectives and constraints for integration are clearly understood, how can you ensure a partnership between IT and the business early in the M&A process?

With experience in over 50 merger/acquisition transactions, our team of trusted advisors brings a proven, programmatic approach for successful IT transition. Our advisors provide leadership in the consolidation of the design, plans and execution to ensure business objectives are achieved, identifying and avoiding common issues or risks that can lead to unidentified costs or technical incompatibilities that can hinder a successful transition. Leveraging our experience, processes and tools, we can develop the best integration approach customized for your goals and environment.

SERVICES

Areas of focus include:

- Merger, Acquisition and Divestiture
- Security Services
- IT Strategy
- Business of IT
- IT Service Provider

For more information on Hall Render Advisory Services, visit hallrenderas.com or call 317.633.4884.



SERVICES

SECURITY SERVICES



How does your organization identify, communicate, and remediate IoMT cybersecurity vulnerabilities?

With information technology continuing to evolve at a rapid rate, security is of paramount importance. Our advisors evaluate and supplement an organization's existing security program by providing risk analysis and process assessments for network connected medical device management. By identifying security vulnerabilities and any necessary remediation recommendations, as well as guiding the development or enhancement of the security program, we are able to proactively manage medical device security risks.

IT STRATEGY



Is your IT strategic plan aligned with the enterprise goals of the health system?

Our advisors recognize that every health system may be starting from a different point. To accommodate this, we perform independent assessments of our clients' strategic plans and IT environments, including organizational structure and capabilities, ultimately collaborating to define the future state of IT services and guide the development of a strategic plan to achieve that future state aligning with health system goals. In order to achieve this, our trusted advisors will identify necessary changes to existing solutions or IT capabilities and enable IT leadership to develop a repeatable, strategic process that supports the overall goals of the organization.

BUSINESS OF IT



Can you quantify and articulate the value that IT provides to your organization?

As health system IT departments increasingly become the IT resource for health care providers within their communities, our advisors provide guidance to assist organizations in successfully adapting to new demands. Our advisors assess IT organizations' existing talent, processes and technologies to understand what changes are needed to maximize effectiveness while also identifying areas for efficiency gains and cost savings. We also help maximize talent, processes and tools, which allows organizations to enhance their capabilities and expand capacity for new solutions. By assessing ongoing improvement, quality and operational management programs, our advisors ensure such programs are effective and delivering measurable value.

IT SERVICE PROVIDER



Providing IT services to outside entities requires additional and different capabilities than typically present in internal health care IT organizations. Do you have the tools and resources needed to deliver a solution to others?

With extensive experience in all facets of IT, our advisors are able to help organizations understand how to extend information technology services to other organizations as a service provider, including enabling health systems to extend their electronic health record systems and services to other health care organizations in their communities to improve quality of care.



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