



HALL RENDER ADVISORY SERVICES

MERGERS & ACQUISITIONS

With leadership experience ranging across the health care IT spectrum, our team of trusted advisors is available to provide practical and actionable guidance that fits your organization and needs. Mergers and acquisitions in the health care industry present unique challenges that require careful planning to avoid operational impacts, delays in transition or the addition of unanticipated expenses. Leveraging our experience, processes and tools, we can develop the best integration approach customized for your goals and environment.

Our Experience

With experience in over 50 merger/acquisition transactions, our team of trusted advisors brings a proven, programmatic approach for successful IT transition. Our advisors provide leadership in the consolidation of the design, plans and execution to ensure business objectives are achieved, identifying and avoiding common issues or risks that can lead to unidentified costs or technical incompatibilities that can hinder a successful transition.

SERVICES

For more information on Hall Render Advisory Services, visit hallrenderas.com or call 317.633.4884.

Mergers & Acquisitions

Challenges

Acquisition of a hospital creates unique challenges to ensure operation of the facility is maintained without downtime throughout the process and seamlessly transitioned from the seller's to the buyer's operations and systems. Operational continuity requires a careful choreography of all hospital department day one activities to ensure the availability of information systems that support operational functions.

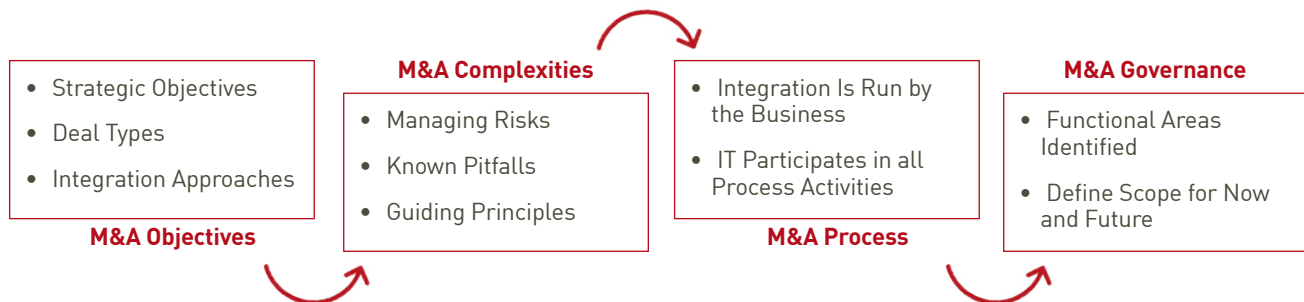
Transactions that require the integration of multiple IT solutions are complex. Developing an approach that creates partnerships between business, IT and legal leadership is essential. Our advisors are able to guide health system leaders through the process of collecting and choreographing these demands.

Our Approach

Hall Render Advisory Services provides transition leadership and leverages a consolidation method that addresses IT components during the merger and acquisition process.

- **Preparation** – Ensuring business and IT jointly define integration approaches for each type of transaction.
- **Due Diligence** – Understanding the complexities of various IT applications and systems and developing appropriate transition processes to address costs, risks and timelines.
- **Planning** – Detailing specific process changes that will be needed to consolidate IT systems that minimize business impact.
- **Day One/Onboarding** – Aligning communications and systems support to ensure the initial days of the consolidation address both cultural and employee needs.
- **Integration Execution** – Managing the execution of the integration plan to address risks, advise regarding alternative technical solutions and deploy new applications or services.
- **Value Realization** – Rationalizing and right sizing the IT environment to ensure that the business objectives are met.

Hall Render Advisory Services brings a proven process for successfully managing integrations.



For more information or for a FREE readiness assessment, visit hallrenderas.com or call 317.633.4884.

